



## Initial Meeting Document Checklist

### Eliminate the complexity of your financial and retirement planning as your assets grow.

Make the most of your initial appointment with us – use this checklist to prepare. We will look at your entire financial picture and work with you to build a complete solution that helps you meet your needs. The checklist below details the items we recommend you bring to your first appointment.

#### General

Personal financial statement (if you have one)  
Cash flow statement (source and amounts of income and expenses)  
Last year's income tax return  
Social Security statement (projection of future income benefit)  
Family information: names, and birth dates

#### Most recent investment statements

Annuities  
Bank  
Brokerage  
Limited Partnerships  
Mutual Funds  
Non-marketable securities  
Retirement accounts: 401(k), IRA, pension, profit sharing, 403(b), Keogh, SEP  
Stock options

#### Employment

Retirement Plan information: summary plan description, investment options, current investment allocations, beneficiary designations

#### Insurance policies (first page from each policy is sufficient)

Life: Group policy specifics and personal policy, if applicable  
Disability: Group policy specifics and personal policy, if applicable  
Long Term Care: Policy terms and description

#### Estate planning documents

Will  
Trusts: revocable, irrevocable  
Powers of Attorney: general, limited, durable, springing, health care

#### Real Estate

Value of primary residence, vacation property, and rental property, including mortgages, if not documented on financial statement.